



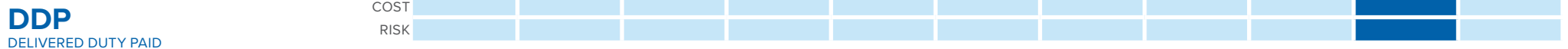
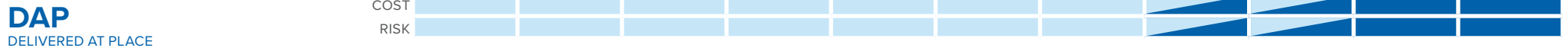
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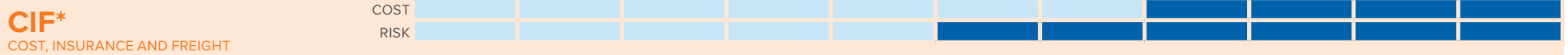
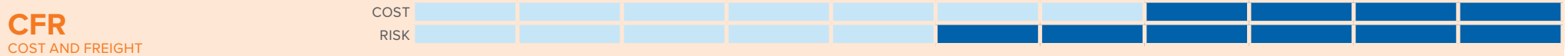
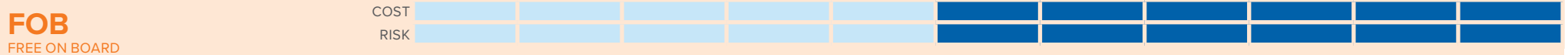
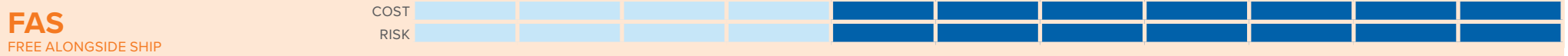
Incoterms 2020 is an internationally recognized standard for international and domestic contracts for the sale of goods, published by the International Chamber of Commerce. This illustration shows risk and cost distribution between seller and buyer in accordance with Incoterms 2020.



	CUSTOMS CLEARANCE (EXPORT)	LOADING AT SHIPPER	RELOADING AT FREIGHT TERMINAL	PRE-CARRIAGE	LOADING	MAIN TRANSPORT FREIGHT CONTRACT	DISCHARGING	ON-CARRIAGE	RELOADING AT FREIGHT TERMINAL	UNLOADING AT CONSIGNEE	CUSTOMS CLEARANCE (IMPORT)
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ONLY FOR SEA AND RIVER TRANSPORT



* Seller has the obligation to insure the goods on behalf of the buyer

Please note: Above are guidelines only and can not be used as a full and complete illustration of the cost and risk distribution between **SELLER** and **BUYER**. Incoterms should always be followed by a named place of delivery and year, if relevant.